# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Act of 1934

Date of Report (Date of earliest event reported): December 11, 2023

# Ocean Power Technologies, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) **001-33417** (Commission File Number) 22-2535818 (I.R.S. Employer Identification No.)

28 Engelhard Drive, Suite B Monroe Township, New Jersey

(Address of principal executive offices)

(609) 730-0400

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CRF 240.133-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol (s)	Name of each exchange on which registered
Common Stock, \$0.001 Par Value	OPTT	NYSE American
Series A Preferred Stock Purchase Right	N/A	NYSE American

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

08831

(Zip Code)

#### Item 2.02. Results of Operations and Financial Condition.

On December 13, 2023, Ocean Power Technologies, Inc. (the "Company") issued a press release announcing its financial results for its fiscal second quarter ended October 31, 2023. A copy of the press release is furnished as Exhibit 99.1 to this report and is incorporated herein by reference.

In accordance with General Instruction B.2 of Form 8-K, the information set forth in Item 2.02 and in the attached Exhibit 99.1 shall be deemed to be "furnished" and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 8.01 Other Events.

On December 11, 2023, the Company issued a press release announcing a multi-buoy letter contract with a U.S. contractor. A copy of the press release is filed as Exhibit 99.2 to this report and is incorporated herein by reference.

## Item 9.01 Financial Statements and Exhibits.

Exhibit Number	Description
*99.1	Press release dated December 13, 2023 regarding fiscal second quarter earnings.
**99.2	Press release dated December 11, 2023 regarding buoy contract.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

\*Furnished herewith.

\*\*Filed herewith.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 13, 2023

# OCEAN POWER TECHNOLOGIES, INC.

/s/ Philipp Stratmann

Philipp Stratmann President and Chief Executive Officer



### Ocean Power Technologies, Inc.

#### **Announces Second Quarter Fiscal 2024 Results**

#### Achieved First Multi-buoy and Multi-vessel Orders

MONROE TOWNSHIP, N.J., December 13, 2023 - Ocean Power Technologies, Inc. ("OPT" or "the Company") (NYSE American: OPTT), today announced financial results for its fiscal second quarter ended October 31, 2023 ("Q224"), including year-over-year revenue, gross profit, and pipeline growth.

Financial Highlights from the second quarter:

- OPT's pipeline at October 31, 2023 ("Q224") was approximately \$93 million, representing a 221% year-over-year increase over the pipeline of approximately \$42 million at October 31, 2022. The pipeline continues to grow, reflecting a significant increase in defense and security activity as well as an expansion of commercial opportunities.
- Revenues of \$0.9 million for Q224 grew \$0.6 million over revenues of \$0.3 million for the fiscal quarter ended October 31, 2022 ("Q223"). Revenue for the six months ended October 31, 2023 was \$2.2 million, an increase of \$1.2 million over the six months ended October 31, 2022 of \$1.0 million.
- Gross profit for Q224 was \$0.5 million, compared to gross profit of \$39 thousand in Q223. Gross profit was \$1.2 million for the six months ended October 31, 2023, compared to a gross profit of \$0.2 million for the six months ended October 31, 2022.
- The gross margin rate was 54.9% and 12.9%, for the quarters ended Q224 and Q223, respectively. The gross margin rate was 53.3% and 22.9%, for the six months ended October 31, 2023 and 2022, respectively.
- In October 2023 OPT was awarded a volume order from Sulmara, a prominent player in offshore services, of WAM-V 16 uncrewed surface vehicles making this the largest single order of WAM-Vs to date. The order, valued at \$1.6 million, underscores the recognition by customers of OPT's ability to provide innovative and sustainable solutions for the offshore industry. Due to demand, production is already underway to fulfill the order in alignment with the delivery schedule and will allow for revenue recognition this fiscal year.
- In October 2023 OPT was awarded a contract in support of foreign law enforcement. This collaboration aims to protect vital marine species and combat illegal, unreported, and unregulated fishing activities in critical habitats. It uses OPT's state-of-the-art uncrewed technologies and demonstrates unprecedented, networked surveillance capabilities and evidence collection. This allows authorities to gather critical information and support legal actions while keeping personnel safely out of harm's way until the precise time and conditions favor interdiction efforts.

Recent Operational and Other Highlights:

• In November 2023 OPT announced that it retained Rear Admiral Victorino "Vic" G. Mercado (Retired) as a special advisor to the Company's Board of Directors. OPT plans to leverage Admiral Mercado's experience, expertise, and networks as OPT builds on its momentum in providing intelligent maritime solutions to the U.S. Government and defense and security sectors, and carefully navigate the challenges of securing access to and protecting highly sensitive and confidential information.

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- In November 2023 OPT announced that it had substantially completed its research and development phase and is now primarily focused on commercial activities. OPT has built a suite of products (more fully described below) that it believes will be the basis for its current and future commercial success resulting in meaningful progress in orders, pipeline, and backlog, with backlog increasing from \$3.1 million at July 31, 2023 to \$4.5 million at October 31, 2023. This pivot to commercial activities has enabled a reduction and reallocation of headcount and a material reduction in third-party expenditures. As a result, the majority of OPT's employees are now dedicated to customer delivery. We expect that recent meaningful contract wins, the growth in our commercial pipeline, and the corresponding savings noted above will enable us to reach profitability during calendar year 2025 using current capital resources. This expectation does not account for extraordinary expenses such as those related to the Paragon litigation that could cause OPT to seek additional capital from financing sources.
- In November 2023 OPT appointed Matt Burdyny, its previous Vice President, Sales & Marketing, to the newly created role of Chief Commercial Officer. Matt will drive the next phase of OPT's growth and the commercialization of its cutting-edge products, particularly for the national security and defense markets.
- In December 2023 OPT announced the receipt of a letter subcontract for up to \$6.5 million from a U.S. based prime contractor for multiple maritime domain awareness buoys advancing its commitment to national security and intelligence. This collaboration between OPT and the prime contractor will focus on providing multidomain marine solutions in support of U.S. government agencies. OPT's PowerBuoy's® will play a pivotal role in enhancing surveillance capabilities above and below the waterline, contributing significantly to maritime domain awareness initiatives.

## Management Commentary - Philipp Stratmann, OPT's President and Chief Executive Officer

"We continue to make progress with our strategy as evidenced by the continued growth in our backlog, increased opportunity pipeline, and delivery for our customers. Recent contract wins with large government prime contractors to service various U.S. Government Agencies are evidence of the growth of our government related backlog. Approximately 80% of our business is now with national security and defense customers, and our two primary platforms, WAM-V vehicles and PowerBuoys, continue to see increased demand pull in these markets. Since the end of the quarter, we have substantially completed our research and development efforts, leading to reduced future annualized expenditures. As a result of these changes, combined with increased demand, we believe OPT will be cashflow positive within calendar year 2025. We remain steadfast in our commitment to drive value to our customers and deliver value to our shareholders, and will continue to explore opportunities to accelerate value enhancement."

## FINANCIAL HIGHLIGHTS - Q224

#### **Income Statement:**

- **Revenues** for Q224 were \$0.9 million, compared to \$0.3 million in Q223. Revenues for the six months ended October 31, 2023 were \$2.2 million, compared to \$1.0 million for the six months ended October 31, 2022. This growth was driven by sales of WAM-V autonomous vehicles, revenue from OPT's previously announced contract with the Department of Energy ("DOE") and strategic consulting services.
- Gross profit for Q224 was \$0.5 million, as compared to a gross profit of \$39 thousand in Q223. Gross profit for the six months ended October 31, 2023 was \$1.2 million, as compared to a gross profit of \$0.2 million for the six months ended October 31, 2022. The improvement in gross margin has been driven by the Autonomous Vehicles business, primarily through an increase in OPT's higher margin WAM-V leasing business, and its strategic consulting services.

- **Operating expenses** were \$8.0 million in Q224, down 1.4% sequentially from the previous quarter, however, up from \$6.4 million in Q223. Operating expenses were \$16.1 million for the six months ended October 31, 2023, up from \$12.7 million for the six months ended October 31, 2022, reflecting disciplined investments to support long-term value creation. As noted above, OPT's recent pivot to commercial activities has enabled a reduction in headcount and third-party expenditures which OPT expects to materially decrease operating expenses going forward.
- Net loss was \$7.2 million for the Q224, as compared to a net loss of \$4.8 million for the Q223. Net loss was \$14.3 million for the six months ended October 31, 2023, compared to a net loss of \$10.7 million for the six months ended October 31, 2022. The year over year increases in net loss was primarily driven by the incremental increases in operating expenses to support our growth in revenue, pipeline, and contract as noted above.

### **Balance Sheet and Cash Flow**

- Combined cash, restricted cash, cash equivalents and short-term investments as of October 31, 2023 was \$18.9 million, compared to \$46.4 million at October 31, 2022.
- Bank debt remained at \$0 as of October 31, 2023.
- Net cash used in operating activities for the six months ended Q224 was \$15.5 million, compared to \$11.0 million for the same period in the prior year. This reflects the net loss noted above, payment of the earnout related to OPT's autonomous vehicles business as a result of this business exceeding expectations, investment in inventory to satisfy growing backlog, and payment of employment bonuses that were accrued during fiscal year 2023.

## **Conference Call & Webcast**

As announced on November 21, 2023, a conference call to discuss OPT's financial results will be held tomorrow morning, Thursday, December 14, 2023, at 9:00 a.m. Eastern Standard Time. Philipp Stratmann, CEO, Bob Powers, CFO, and Joseph DiPietro, Treasurer and Controller, will host the call.

- The dial-in numbers for the conference call are 877-407-8291 or 201-689-8345.
- Live Webcast: Webcast | Ocean Power Technologies FY2024 Q2 Earnings Conference Call (choruscall.com)
- Call Replay: Will be available by telephone approximately two hours after the call's completion.
- You may access the replay by dialing 877-660-6853 from the U.S. or 201-612-7415 for international callers and using the Conference ID 13742581.

#### **About Ocean Power Technologies**

OPT provides intelligent maritime solutions and services that enable safer, cleaner, and more productive ocean operations for the defense and security, oil and gas, science and research, and offshore wind markets. Our PowerBuoy® platforms provide clean and reliable electric power and real-time data communications for remote maritime and subsea applications. We also provide WAM-V® autonomous surface vessels (ASVs) and marine robotics services. The Company's headquarters is located in Monroe Township, New Jersey and has an additional office in Richmond, California. To learn more, visit www.OceanPowerTechnologies.com.

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#### Non GAAP Measures: Pipeline

Pipeline is not a term recognized under United States generally accepted accounting principles; however, it is a common measurement used in our industry. OPT's methodology for determining pipeline may not be comparable to the methodologies used by other companies. Pipeline is a representation of the journey potential customers take from the moment they become aware of OPT's products and service to the moment they become a paying customer. The sales pipeline is divided into a series of phases, each representing a different milestone in the customer journey. It is a tool OPT uses to track sales progress, identify potential roadblocks, and make data-driven decisions to improve its sales performance. Revenue estimates derived from its pipeline can be subject to change due to project accelerations, cancellations or delays due to various factors. These factors can also cause revenue amounts to be realized in periods and at levels different than originally projected.

#### **Forward-Looking Statements**

This release contains forward-looking statements that are within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements in this release include, but are not limited to, those statements relating to OPT's future operating and financial performance, the impact of OPT's various initiatives on the enhancement of stockholder value and its future operating and financial performance, OPT's expectation that it will be cashflow positive in calendar year 2025, the growth in OPT's backlog and opportunity pipeline, OPT's ability to monetize such opportunities into actual revenue, OPT's ability to drive the next phase of its growth and the commercialization of its products, OPT's ability to achieve commercial success from its suite of products and make meaningful progress in orders, pipeline, and backlog, OPT's ability to continue its momentum in securing business from U.S. Government national security and defense customers, OPT's ability to expand commercial opportunities, including with offshore wind companies, OPT's ability to execute on its strategy and create value for its stockholders, the impact on OPT of substantially completing its research and development phase, other statements relating to OPT's future economic and operating performance, plans, or objectives, and all other statements contained in this release that are not historical facts. Other forward-looking statements are identified by certain words or phrases such as "may", "will", "aim", "will likely result", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "will pursue" and similar expressions or variations of such expressions. These forward-looking statements reflect OPT's current expectations about its future performance, plans, and objectives. By their nature, forward-looking statements rely on a number of assumptions and estimates that could be inaccurate and involve risks and uncertainties that could cause actual results to materially differ from those anticipated or expressed in any forward-looking statement. These estimates and assumptions reflect our best judgment based on currently known market conditions and other factors. Although we believe such estimates and assumptions to be reasonable, they are inherently uncertain and involve a number of risks and uncertainties that are beyond our control, including, without limitation risks related to our ability to execute on our strategy, drive growth, and create value for our stockholders; our ability to develop, market, and commercialize our products; our ability to monetize our opportunity pipeline; our ability to achieve and, thereafter, sustain profitability; our ability to win government contracts, including in the defense and national security sectors; the possibility that we may not be able to obtain the necessary facility and personnel clearances to qualify for certain government contracts, including in the defense and security sectors; our ability to continue the development of our proprietary technologies; our expected continued use of cash from operating activities unless or until we achieve positive cash flow from the commercialization of our products and services; our ability to obtain additional funding, as and if needed; our history of operating losses, which we expect to continue for at least the short term and possibly longer; our ability to control our expenses; our ability to attract and retain qualified personnel, including executive management; our ability to manage and mitigate risks associated with our internal cyber security protocols and protection of the data we collect and distribute; our ability to protect our intellectual property portfolio; the impact of inflation related to the U.S. dollar on our business, operations, customers, suppliers and manufacturers, and personnel; our ability to meet product development, manufacturing and customer delivery deadlines; our ability to identify and penetrate markets for our products, services, and solutions; and the risks related to the actions of Paragon Technologies, Inc. in connection with its threatened proxy contest against OPT and the related litigation brought against OPT, including the amount of related costs incurred by OPT and the disruption caused to OPT's business activities by these actions.



Many of these factors are beyond our ability to control or predict. These factors are not intended to represent a complete list of the general or specific factors that may affect us. Additional factors are described in OPT's Form 10-K, Form 10-Q, and Form 8-K reports (including all amendments to those reports). Any forward-looking statements speak only as of the date on which such statements are made and OPT undertakes no obligation or intent to update such forward-looking statements to reflect events or circumstances arising after such date. OPT cautions investors not to place undue reliance on any such forward-looking statements. These cautionary statements qualify all forward-looking statements attributable to us or persons acting on our behalf.

### **Financial Tables Follow**

Additional information may be found in the Company's Quarterly Report on Form 10-Q that has been filed with the U.S. Securities and Exchange Commission. The Form 10-Q is accessible at www.sec.gov or the Investor Relations section of the Company's website (www.OceanPowerTechnologies.com/investor-relations).

#### **Contact Information**

Investors: 609-730-0400 x401 or <u>InvestorRelations@oceanpowertech.com</u> Media: 609-730-0400 x402 or <u>MediaRelations@oceanpowertech.com</u>



## Ocean Power Technologies, Inc. and Subsidiaries Consolidated Balance Sheets (in thousands, except share data)

	Octo	ber 31, 2023	Ар	ril 30, 2023
	()	Unaudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	3,292	\$	6,883
Short term investments		15,427		27,790
Restricted cash, short-term		219		65
Accounts receivable		516		745
Contract assets		326		152
Inventory		2,546		1,044
Other current assets	_	1,505		994
Total current assets		23,831		37,673
Property and equipment, net		1,806		1,280
Intangibles, net		3,898		3,978
Right-of-use asset, net		1,550		1,751
Restricted cash, long-term		_		155
Goodwill		8,537		8,537
Total assets	\$	39,622	\$	53,374
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	1,754	\$	952
Earnout payable		—		1,500
Accrued expenses		2,094		2,346
Contingent liabilities		1,117		1,202
Right-of-use liabilities, current portion		579		529
Contract liabilities		1,164		1,378
Total current liabilities		6,708		7,907
Deferred tax liability		203		203
Right-of-use liabilities, less current portion		1,060		1,311
Total liabilities		7,971		9,421
Commitments and contingencies (Note 14)				
Shareholders' Equity:				
Preferred stock, \$0.001 par value; authorized 5,000,000 shares, none issued or outstanding; 100,000 designated as Series A		_		_
Common stock, \$0.001 par value; authorized 100,000,000 shares, issued 58,833,758				
shares and 56,304,642 shares, respectively; outstanding 58,788,770 shares and 56,263,728				
shares, respectively		59		56
Treasury stock, at cost; 44,988 shares and 40,914 shares, respectively		(357)		(355)
Additional paid-in capital		326,342		324,393
Accumulated deficit		(294,348)		(280,096)
Accumulated other comprehensive loss		(45)		(45)
Total shareholders' equity		31,651		43,953
Total liabilities and shareholders' equity	\$	39,622	\$	53,374
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## Ocean Power Technologies, Inc., and Subsidiaries Consolidated Statements of Operations (in thousands, except per share data)

	Three months ended October 31,			Six months ended October 31,				
	_	2023		2022		2023		2022
Revenues	\$	889	\$	303	\$	2,161	\$	1,017
Cost of revenues		401		264		1,010		784
Gross margin		488		39		1,151		233
Gain from change in fair value of consideration		(23)		(90)		(86)		(221)
Operating expenses		7,995		6,409		16,100		12,727
Operating loss		(7,484)		(6,280)		(14,863)		(12,273)
Interest income, net		270		234		610		375
Other income, employee retention credit		_		1,202		_		1,202
Foreign exchange gain		1		_		1		
Loss before income taxes	_	(7,213)		(4,844)		(14,252)		(10,696)
Provision for income taxes		_				_		
Net loss	\$	(7,213)	\$	(4,844)	\$	(14,252)	\$	(10,696)
Basic and diluted net loss per share	\$	(0.12)	\$	(0.09)	\$	(0.24)	\$	(0.19)
Weighted average shares used to compute basic and diluted net loss per common share		58,781,505		55,898,528		58,752,291		55,894,090
		7						

## OCEAN POWER TECHNOLOGIES, INC., AND SUBSIDIARIES Consolidated Statements of Cash Flows (in thousands)

Cash flows from operating activities:       \$         Net loss       \$         Adjustments to reconcile net loss to net cash used in operating activities:       Depreciation of fixed assets         Foreign exchange gain       *         Amortization of intangible assets       *         Amortization of discount/amortization of premium on investments       *         Change in contingent consideration liability       *         Stock based compensation       *         Changes in operating assets and liabilities:       *         Accounts receivable       *         Contract assets       *         Inventory       *         Other assets       *         Accounts payable       *         Earnout payable       *         Accrued expenses       *         Change in lease liability       *         Contract liabilities       *         Net cash used in operating activities       *         Cash flows from investing activities:       *         Redemptions of short term investments       *         Purchases of property and equipment       *         Net cash provided by investing activities       *         Cash flows from financing activities:       *         Cash paid for tax wi	<b>2023</b> (14,252) 172 1 80 201 (211) (86) 673 229 (174) (1,502) (511) 802	\$	191 (221) 632
Net loss       \$         Adjustments to reconcile net loss to net cash used in operating activities:       Depreciation of fixed assets         Foreign exchange gain	172 1 80 201 (211) (86) 673 229 (174) (1,502) (511)	\$	117 79 152 191 (221) 632
Adjustments to reconcile net loss to net cash used in operating activities:         Depreciation of fixed assets         Foreign exchange gain         Amortization of intangible assets         Amortization of right of use asset         (Accretion of discount)/amortization of premium on investments         Change in contingent consideration liability         Stock based compensation         Changes in operating assets and liabilities:         Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         Redemptions of short term investments         Purchases of property and equipment         Net cash provided by investing activities         Sash flows from financing activities:         Cash paid for tax withholding related to shares withheld	172 1 80 201 (211) (86) 673 229 (174) (1,502) (511)	\$	117 79 152 191 (221) 632
Depreciation of fixed assets         Foreign exchange gain         Amortization of intangible assets         Amortization of right of use asset         (Accretion of discount)/amortization of premium on investments         Change in contingent consideration liability         Stock based compensation         Changes in operating assets and liabilities:         Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         Redemptions of short term investments         Purchases of short term investments         Purchases of property and equipment         Net cash provided by investing activities         Sash flows from financing activities:         Cash paid for tax withholding related to shares withheld	1 80 201 (211) (86) 673 229 (174) (1,502) (511)		79 152 191 (221) 632
Foreign exchange gain         Amortization of intangible assets         Amortization of right of use asset         (Accretion of discount)/amortization of premium on investments         Change in contingent consideration liability         Stock based compensation         Changes in operating assets and liabilities:         Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         S         Cash flows from investing activities:         Purchases of short term investments         Purchases of property and equipment         Net cash provided by investing activities         S         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	1 80 201 (211) (86) 673 229 (174) (1,502) (511)		79 152 191 (221) 632
Amortization of intangible assets         Amortization of right of use asset         (Accretion of discount)/amortization of premium on investments         Change in contingent consideration liability         Stock based compensation         Changes in operating assets and liabilities:         Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         Redemptions of short term investments         Purchases of short term investments         Purchases of property and equipment         Net cash provided by investing activities         S         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	80 201 (211) (86) 673 229 (174) (1,502) (511)		152 191 (221) 632
Amortization of right of use asset         (Accretion of discount)/amortization of premium on investments         Change in contingent consideration liability         Stock based compensation         Changes in operating assets and liabilities:         Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         S         Cash flows from investing activities:         Purchases of short term investments         Purchases of property and equipment         Net cash provided by investing activities         S         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	201 (211) (86) 673 229 (174) (1,502) (511)		152 191 (221) 632
(Accretion of discount)/amortization of premium on investments         Change in contingent consideration liability         Stock based compensation         Changes in operating assets and liabilities:         Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         Redemptions of short term investments         Purchases of property and equipment         Net cash provided by investing activities         Such flows from financing activities:         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	(211) (86) 673 229 (174) (1,502) (511)		191 (221)
Change in contingent consideration liability         Stock based compensation         Changes in operating assets and liabilities:         Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         Redemptions of short term investments         Purchases of property and equipment         Net cash provided by investing activities         Stash flows from financing activities:         Cash flows from financing activities:         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	(86) 673 229 (174) (1,502) (511)		(221) 632
Stock based compensation         Changes in operating assets and liabilities:         Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         Redemptions of short term investments         Purchases of property and equipment         Net cash provided by investing activities         Stash flows from financing activities:         Cash plows from financing activities:         Cash plaid for tax withholding related to shares withheld	673 229 (174) (1,502) (511)		632
Changes in operating assets and liabilities: Accounts receivable Contract assets Inventory Other assets Accounts payable Earnout payable Accrued expenses Change in lease liability Contract liabilities Net cash used in operating activities Cash flows from investing activities: Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld	229 (174) (1,502) (511)		
Accounts receivable         Contract assets         Inventory         Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         Redemptions of short term investments         Purchases of short term investments         Purchases of property and equipment         Net cash provided by investing activities         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	(174) (1,502) (511)		(105)
Contract assets Inventory Other assets Accounts payable Earnout payable Accrued expenses Change in lease liability Contract liabilities Net cash used in operating activities Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld	(174) (1,502) (511)		(105)
Inventory Other assets Accounts payable Earnout payable Accrued expenses Change in lease liability Contract liabilities Net cash used in operating activities Cash flows from investing activities: Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld	(1,502) (511)		
Other assets         Accounts payable         Earnout payable         Accrued expenses         Change in lease liability         Contract liabilities         Net cash used in operating activities         Cash flows from investing activities:         Redemptions of short term investments         Purchases of short term investments         Purchases of property and equipment         Net cash provided by investing activities         S         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	(511)		85
Accounts payable Earnout payable Accrued expenses Change in lease liability Contract liabilities Net cash used in operating activities Cash flows from investing activities: Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld			(586)
Earnout payable Accrued expenses Change in lease liability Contract liabilities Net cash used in operating activities Cash flows from investing activities: Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld	802		(2,180)
Accrued expenses Change in lease liability Contract liabilities Net cash used in operating activities Cash flows from investing activities: Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld			(316)
Change in lease liability Contract liabilities Net cash used in operating activities Cash flows from investing activities: Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld	(500)		—
Contract liabilities Net cash used in operating activities Cash flows from investing activities: Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld	(2)		680
Net cash used in operating activities       \$         Cash flows from investing activities:       \$         Redemptions of short term investments       \$         Purchases of short term investments       \$         Purchases of property and equipment       \$         Net cash provided by investing activities       \$         Cash flows from financing activities:       \$         Cash paid for tax withholding related to shares withheld       \$	(201)		(166)
Cash flows from investing activities: Redemptions of short term investments Purchases of short term investments Purchases of property and equipment Net cash provided by investing activities Cash flows from financing activities: Cash paid for tax withholding related to shares withheld	(214)		1,333
Redemptions of short term investments         Purchases of short term investments         Purchases of property and equipment         Net cash provided by investing activities         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	(15,495)	\$	(11,001)
Purchases of short term investments         Purchases of property and equipment         Net cash provided by investing activities         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld			
Purchases of property and equipment         Net cash provided by investing activities         Cash flows from financing activities:         Cash paid for tax withholding related to shares withheld	20,600		33,433
Net cash provided by investing activities       \$         Cash flows from financing activities:       Cash paid for tax withholding related to shares withheld	(8,026)		(20,108)
Cash flows from financing activities: Cash paid for tax withholding related to shares withheld	(698)		(179)
Cash paid for tax withholding related to shares withheld	11,876	\$	13,146
Cash paid for tax withholding related to shares withheld			
Proceeds from issuance of common stock - Cantor At The Market offering net of issuance	(2)		_
The market offering, het of issuance			
costs \$	29	\$	
Net cash provided by financing activities \$	27	\$	
Net (decrease) / increase in cash, cash equivalents and restricted cash \$	(3,592)	\$	2,145
Cash, cash equivalents and restricted cash, beginning of period \$	7,103	\$	8,362
Cash, cash equivalents and restricted cash, end of period \$	3,511	\$	10,507
	-,	*	
Supplemental disclosure of noncash investing and financing activities:			
Issuance of common stock for Marine Advanced Robotics earnout \$	1,000	\$	_
Bonus paid through stock issuance \$		\$	_
	250		

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### Ocean Power Technologies Secures a Multi-Buoy Letter Contract with a \$6.5M Ceiling to Bolster Maritime Domain Awareness for US Government Agencies

**MONROE TOWNSHIP, N.J., December 11, 2023** - Ocean Power Technologies, Inc. ("OPT" or "the Company") (NYSE American: OPTT), a leader in innovative and cost-effective low-carbon marine power, data, and service solutions, today announced it has received a letter contract from a US based prime contractor for multiple maritime domain awareness buoys advancing our commitment to national security and intelligence.

This collaboration between OPT and the prime contractor will focus on providing multidomain marine solutions in support of US government agencies. OPT's PowerBuoy's® will play a pivotal role in enhancing surveillance capabilities above and below the waterline, contributing significantly to maritime domain awareness initiatives. The current contract enables OPT to advance the preparation of multiple of its Next Generation PowerBuoy® systems with definitzation to be received.

Philipp Stratmann, CEO of OPT, expressed enthusiasm about the collaboration's potential impact, stating, "This collaboration exemplifies our commitment to innovation and underscores the crucial role our technology plays in bolstering maritime national security. We are excited to work alongside our partner to provide state-of-the-art solutions, including multi-buoy arrays, that contribute to a safer maritime environment."

The integration of OPT's technology expertise marks a significant stride towards strengthening maritime surveillance efforts, ensuring heightened security and safety within the maritime domain.

For more information on Ocean Power Technologies please visit our website at: www.OceanPowerTechnologies.com

## ABOUT OCEAN POWER TECHNOLOGIES

OPT provides intelligent maritime solutions and services that enable safer, cleaner, and more productive ocean operations for the defense and security, oil and gas, science and research, and offshore wind markets. Our PowerBuoy® platforms provide clean and reliable electric power and real-time data communications for remote maritime and subsea applications. We also provide WAM-V® autonomous surface vessels (ASVs) and marine robotics services. The Company's headquarters is in Monroe Township, New Jersey and has an additional office in Richmond, California. To learn more, visit www.OceanPowerTechnologies.com.

### **Forward-Looking Statements**

This release may contain forward-looking statements that are within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are identified by certain words or phrases such as "may", "will", "aim", "will likely result", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "will pursue" and similar expressions or variations of such expressions. These forward-looking statements reflect the Company's current expectations about its future plans and performance. These forward-looking statements rely on a number of assumptions and estimates that could be inaccurate and subject to risks and uncertainties. Actual results could vary materially from those anticipated or expressed in any forward-looking statement made by the Company. Please refer to the Company's most recent Forms 10-Q and 10-K and subsequent filings with the U.S. Securities and Exchange Commission for further discussion of these risks and uncertainties. The Company disclaims any obligation or intent to update the forward-looking statements in order to reflect events or circumstances after the date of this release.

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